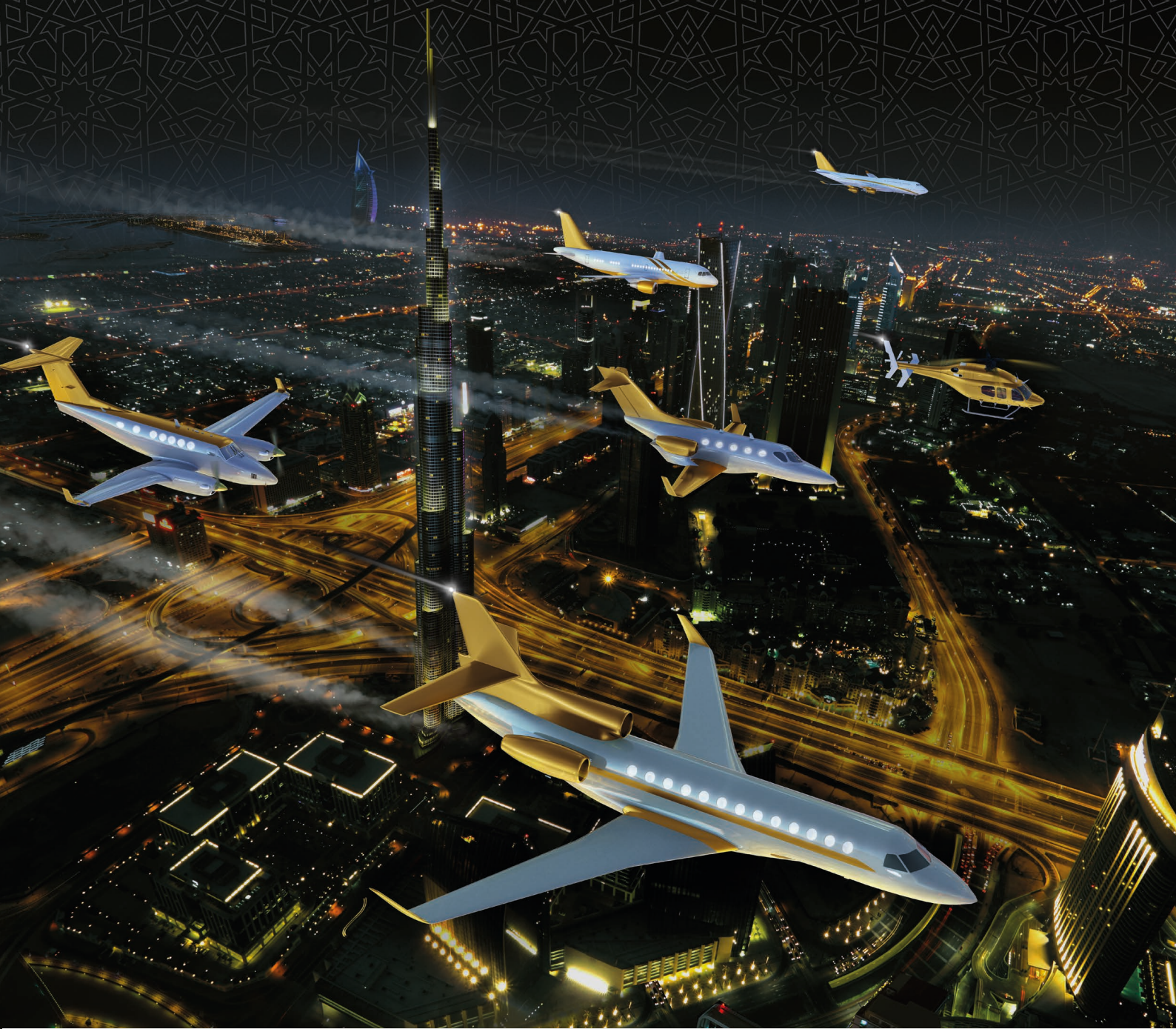


MEBATM
SHOW

10-12 DECEMBER 2018
DWC, AIRSHOW SITE



**LEADING THE WAY
FOR BUSINESS AVIATION**

WWW.MEBAA.AERO



WELCOME

MEBAA Show 2018 is held under the patronage of

H.H. Sheikh Ahmed Bin Saeed Al Maktoum

President of Dubai Civil Aviation Authority, Chairman of Dubai Airports, and Chairman and Chief Executive of Emirates Airline and Group.



MEBAA™

The **Middle East and North Africa Business Aviation Association (MEBAA)** is proud to invite you to join us at the largest business aviation event in the Middle East - the MEBAA Show 2018. As we celebrated the association's tenth anniversary at the 2016 show I was amazed to reflect on how much has been accomplished on behalf of our members and of business aviation in the region and beyond. These achievements are testament to the importance of the event – it provides the only platform in the Middle East for the business aviation community to network, learn more about the latest industry developments, to discuss challenges and opportunities and of course to do business.

The MEBAA Show 2018 promises to continue this legacy – as the eighth edition of the show takes form it is rightly seen as a must-attend event for anyone involved in the industry. It continues to attract the brightest and best companies and being a part of this event will give you face-to-face access with key high level decision makers at the heart of the ever-growing global aviation hub in Dubai.

Spending time with our members and future members allows me an unparalleled opportunity to understand more about their business and translate that into goals for the association over the coming years. Together we can continue to drive business aviation's growth and profile across the region.

I look forward to seeing you at the MEBAA Show 2018 from 10-12 December 2018 at DWC, Airshow Site - a show that always attracts the most prominent names and companies in regional business aviation – including yours.

ALI ALNAQBI

Founding & Executive Chairman
Middle East and North Africa Business Aviation
Association (MEBAA)

BOOK YOUR PRESENCE AT THE MEBA A SHOW

The MEBA A Show is the foremost business aviation platform in the Middle East – offering you unrivalled access to the business aviation market in a highly focused environment.

Propel your business to new heights - participate at the MEBA A Show and place your brand in front of thousands of industry professionals who are looking to capitalise on the continuing growth of the MENA region.

THE MEBA A SHOW 2016 HIGHLIGHTS



9,042 attendees
from **99** countries



460 exhibitors from
48 countries



45 aircraft on the
static display

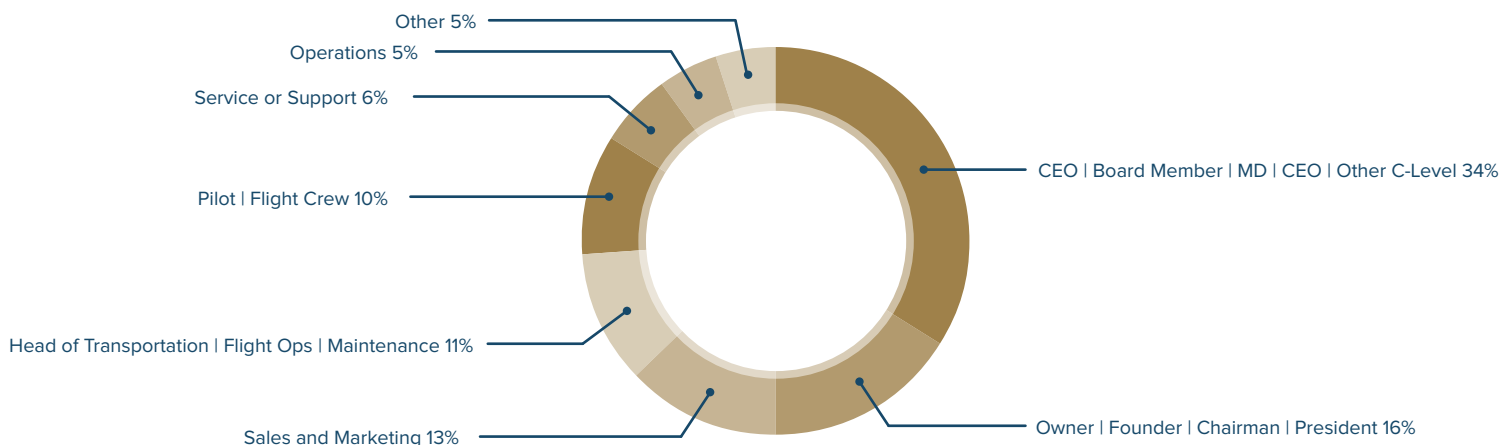
GEOGRAPHICAL BREAKDOWN

Visitors to the MEBA A Show lead the way to Dubai from all corners of the globe with representation from 99 countries in attendance. Middle Eastern visitors remain as the most populous group followed by Europe and Asia Pacific along with a strong showing from Africa and the Americas.



JOB FUNCTION

The MEBA A Show is renowned for being one of the few shows where buyers are actively seeking aircraft at the event, but it also sees strong attendance from other key decision makers across the industry.



THE MARKET IN FOCUS

- Bombardier predicts 350 deliveries to the Middle East valued at \$12 billion over the next 10 years with medium and large category aircraft accounting for about 95 per cent of these deliveries.
- According to data released by market intelligence firm WINGX, there were 2,568 business aircraft departures from the UAE in 2016 compared to 2,165 and 2,155 in 2015 and 2014 respectively.
- 2016 saw the first private jet take off from Dubai South's VIP Terminal, a dedicated facility catering to ultra-high net worth travellers. The 5,600sqm terminal, which is described as the "first and only seven-star private aviation facility", is expected to handle 20,000 passengers in 2017 and 60,000 in 2020.

"We like the MEBA Show because it allows us to demonstrate our aircraft to potential buyers - we actually get billionaires and their chief pilots come and look at what we have on board. The Middle East is a particularly important market for Airbus Corporate Jets; about one third of our current corporate jets are flying in the region."

David Velupillai, Marketing Director, Airbus Corporate Jets

"Over the last ten years we have seen fantastic growth in the region, and have been able to expand our services to clients. We also see a lot of clients and prospects from India and South East Asia, in addition to Europe and the United States here at the MEBA Show and are very positive about our experience here."

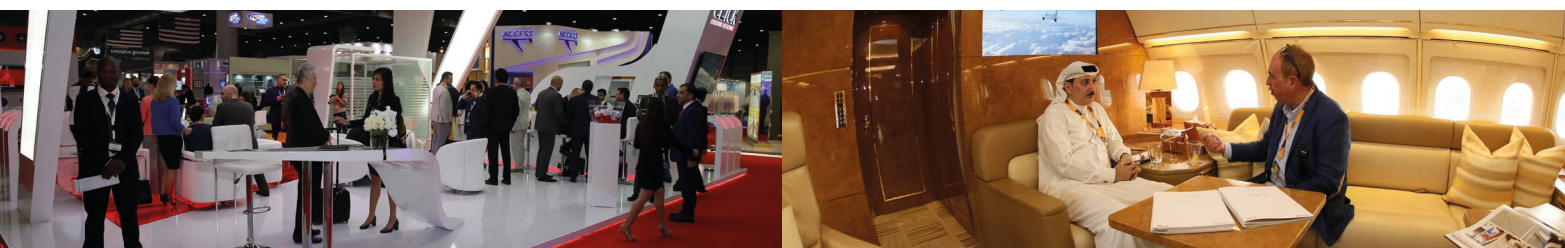
Ruedi Kraft, Vice President of Market Development, Jet Aviation

"We decided to exhibit at the MEBA Show for the first time this year having attended as visitors in 2014. It's been a great show; we have seen the top of the business aviation industry represented here. It has been a very positive experience and we look forward to returning in two year's time."

Chiara Dorigotti, Manager, Milano Linate Airport

"This is our first time exhibiting at the MEBA Show, the very first appearance of the Hondajet in the Middle East. It's a very important market because there are potential opportunities in the light jet market in the region. We have had many positive responses here at the show and interest in our technology"

Michimasa Fujino, President and CEO, Hondajet



INDUSTRY BREAKDOWN

Visitors to the MEBA Show represent all areas of the industry, including the sectors highlighted below.



2016 EXHIBITORS

- 121 Inflight Catering
A Group
A.I.M.S. International Corp.
Access Flight Support
Action Asia
AC-U-KWIK
Advance Development Agency
International General Trading, LLC
Advanced Air Support (Jet Services)
Aeristo
Aero Engines Americas
Aero Expo Events
Aero Expo UK
Aero Specialties
Aerolux Limited
Aerospace Daily and Defence Report
Aerospace Technologies Group, Inc (ATG)
Aerovision
African Aerospace
ALME – Aircraft Interiors Middle East
AIN – Aviation International News
AIN – MEBAA Convention News
AIN Air Transport Perspective
AIN Alerts
AIN News Live
AINmxReports
AINonline
AINsafety
AINtv
Air BP - Middle East
Air BP Limited UK
Air Charter Guide
Air Culinare Worldwide
Air Elite
Air Gourmet
AIR LIVERY LTD
Air Space Aviation Services
AIR SUPPORT A/S
Air Transport World
Airbus Corporate Jets
Airbus Middle-East
Aircraft Bluebook
Aircraft Interiors International
Aircraft Lighting International
Airline Business
Airline Engineering & Maintenance
Airline Ground Services
AirMed International
Airoops Software
Airport Data
Airport Solutions Dubai
Airport Solutions Indonesia
Airport Solutions Mexico
Airport Solutions Turkey
Airside International
AL Hilal Publishing Group
AMAC Aerospace AG
AMR Air Ambulance
AP&M Europe
Arab Wings
Arabian Aerospace
Arabian Aerospace Show Business
Arabian Aerospace TV
Arabian Business (Arabic)
Arabian Business (English)
Arabian Travel News
arabianknightonline.com
arabiansupplychain.com
ARGOS VIP Private Handling
ARINC Direct (Rockwell Collins)
Asia-Pacific Boating
AsiaSpa
ASM
Associated Air Center
Astronics AeroSat
ATG
Av Buyer Ltd.
AvBuyer Magazine
Avcard
Avfuel Corporation
Aviapros
Aviatechnik Corporation
Aviation Business
Aviation Daily
Aviation Partners, Inc.
Aviation Services Management Ltd.(ASM)
Aviation Spares and Repairs
Aviation Tenders
Aviation Week - Defence Technology Edition
Aviation Week - MRO Aviation
Aviation Week Events
Aviation Week Intelligence Network
AVICON
AVINODE AB
Baseops
Beechcraft
Bell Helicopter
Bizjet Advisor Magazine
bjtonline.com
Bloomberg Business ME
Blu Inc Media
Boeing Aerospace UK Ltd.
Boeing Business Jets
Boeing Commercial Airplanes (BCA)
Boeing Company
Boeing-ME
Bombardier Aerospace - Business Aircraft
Bombardier Aerostructures and Engineering Services
Bombardier Commercial Aircraft
Bombardier Inc
Bombardier Specialized
BP Solar UK
Breezer Holdings LLC
Business Airport International
Business and Commercial Aviation
Business and Commuter Aircraft
Business Jet Interiors International
Business Jet Traveller
CAE
Callixio
Cargo Airports [and] Airline Services
Caruso & Freeland
Castrol Limited
Cedar Jet Centre MEAG
CEO Middle East
Chase Publishing
China Boating
Click Aviation Network
Comlux Middle East
Comlux The Aviation Group
COMMSMEA
Communicor
Cornel
Dallas Aeronautical Services
Dassault Aviation
DC Aviation
DC AVIATION AL FUTTAIM LLC
Deer Jet
Delta Interior
Deluxe Magazine
Diamond Aircraft Industries GmbH
Dornier Seawings
Dubai Airshow
Dubai South
Dubai South Aviation District
Dubai South Business Park
Dubai South Commercial District
Dubai South Exhibition District
Dubai South Golf District
Dubai South Humanitarian District
Dubai South Logistics District
Dubai South Residential District
EAD Aerospace
Eagle Tugs
EAMS - Embraer Aircraft Maintenance Services Inc.
Eclipse
Embraer Commercial Aircraft
Embraer Executive Aircraft, Inc
Embraer Executive Jets EMEA
Customer Support
Emirates CAE Flight Training
EMS Aviation
Engine Leasing, Trading & Finance
European Helicopter Show
European Operations Centre
Eva International
EVA International Media Ltd
ExecuJet Middle East
Executive Aircraft Services
Executive Controller-Sandhills Publishing
Executive Gourmet By Gate Gourmet Catering Arabia LLC
Executive Traveller Magazine
F&E Aerospace
Falcon Aviation Services
FASTRANSIT AVIATION SERVICE
Finaero Group
Flight Daily News
Flight International
Flightglobal
FlightSafety International
Flybuys
Flying Colours Corp - Peterborough
Flying Colours Corp - St Louis
Flying Colours Corp.
Fokker Services
Frasca International, Inc.
GA Buyer European Magazine
Gainjet Aviation S.A.
GainJet Ireland
Gainjet UK
GAMA AVIATION
GAMA Aviation (Switzerland)
GAMA Aviation (UK)
Gama Support Services
GATE – Gulf Aviation Training Event
GDC Technics
Genel Havacilik A.S
General Dynamics
GI Aviation
GLOBAL EAGLE ENTERTAINMENT
Global Jet Services, Inc.
GoGo Business Aviation
Gogo Commercial Aviation
Goupil Industrie
Gourmet Magazine
Gözen Air Services
Grace Jet
Greenline Group
Greenline Interiors
Greenpoint Aerospace
Greenpoint Technologies, Inc
Greenwich AeroGroup
Gulf Wings
Gulfstream Aerospace Corporation
Hadid International Algiers
Hadid International India
Hadid International Karachi
Hadid International Niger
Hadid International Services
HAECO Private Jet Solutions
Hamilton Sundstrand
Harbin Embraer
HARRODS AVIATION
Heli UK Expo
Helicopter Magazine Europe
Hondajet
Honeywell Aerospace
Honeywell Aerospace (UK)
Honeywell International SARL Z.A.
iFlight
Indochina Aviation Centre (Cambodia)
Indochina Aviation Centre (Laos)
Indochina Aviation Centre (Thailand)
Indochina Aviation Centre (Vietnam)
Industria Aeronautica Neiva
Innotech Aviation
International Wings Group (ARAB-WINGS)
Iraq Gate Company
ITP Business Publishing Ltd
Ivory Jet Services
JEPPesen GMBH
Jet Asia Pacific
Jet Aviation Berlin
Jet Aviation Dubai
Jet Aviation Dusseldorf
Jet Aviation Geneva
Jet Aviation Hong Kong
Jet Aviation Management AG
Jet Aviation Moscow Vnukova
Jet Aviation Saudi Arabia Jeddah
Jet Aviation Saudi Arabia Medina
Jet Aviation Saudi Arabia Riyadh
Jet Aviation Singapore
Jet Aviation Zurich
Jet Fuel Tender/ Aviation Tenders
Jet Professionals
Jet Services
Jet Support Services, Inc
Jetcraft Corporation
JETEX Chile FBO
JETEX FLIGHT SUPPORT
JETEX Le Bourget France FBO
JETEX Shannon, Ireland FBO
JETEX U.A.E
JETEX Ukraine
JetGala Magazine
JETS Ltd.
Jordanian Airports For Development and Services (JODS)
JP Jets - Jordanian Private Jets Services
JSSI (Jet Support Services, Inc)
KALLMAN WORLDWIDE INC.
Kilimanjaro Aviation Logistics Centre – A Universal Affiliate
LEKTRO, Inc.
Lifeport Inc
Logistics Middle East
London Biggin Hill Airport Ltd
London City Airport Jet Centre
Long Range
Lufthansa Bombardier Aviation Services
Lufthansa Technik
Lufthansa Technik AERO Alzey
Lufthansa Technik AG
Luxaviation Group
M Nine General Trading
M.C.M. Maintenance Center Munich GmbH
M.C.M. Maintenance Centre Malta Ltd
MAIS - MEBAA Aviation Insurance Scheme
MASCO
MCM Group
MEAG - Middle East Airlines Ground Handling
MEBAA Business Digest
MEBAA Community
MEBAA Conference
MEBAA Education
MEBAA Events
MEBAAR
MH Aviation Services
Middle East Airlines Air Liban
Middle East and North Africa Business Aviation Association
Middle East Business Aviation Conference
MKTE/Elite Wing
MOTOTOK
MRO Americas
MRO Asia-Pacific
MRO BEER 2017
MRO Europe
MRO Latin America
MRO Middle East
Multi Services
Mustafa Kamal Trading Establishment
Myanmar Aviation Centre
Network Middle East
NEXUS Flight Operations Services
Norco
O-Aerospace
Oriental Publishing
Panasonic Avionics/Astronics
AeroSat
Paola Milano Jewellery And Acc.
Passenger Terminal World
Penton
Piaggio Aerospace
Pilatus Aircraft Ltd
PRATT & WHITNEY
PRATT & WHITNEY CANADA
Prive Jets
Qatar Executive
Queen Noor Aviation Technical College
Rest Relax Magazine
Rockwell Collins
RUAG
Rudy's Inflight Catering
SABENA TECHNICS
Saint Royal Aviation
Satcom Direct Inc
Saudia Private Aviation (SPA)
Schedaero
Sea Prime S.p.A.
Sheltair
Show News
Silver Lining Inflight Catering
Sky Prime Aviation Services
Sky Services
Solitaire Magazine
SPA
SpeedNews
Sprung Structures
StartPac
TAG Aviation
TAG Aviation Middle East
Tag Farnborough Airport
Tanury Industries Inc.
Tarsus Group
Tech Trade Doors
Textron
TEXTRON AVIATION
The Business Year
The Elite London
The European
The Fly & Feed
The MEBAA Show
The MEBAA Show Morocco
The Royal Jordanian Air Academy
The Weekly of Business Aviation
the-european.eu
Thoi Gian
Times Group
Total Marketing Middle East FZE
TRAXALL Technologies Inc
Tronair Inc.
Turkish Technic Inc.
UAS International Trip Support
UAS International Trip Support (PTY) Ltd – Johannesburg, South Africa
UAS International Trip Support Limited – Beijing, China
UAS International Trip Support Limited – Hong Kong
UAS International Trip Support Limited – Kenya
UAS International Trip Support Limited – Nigeria
UAS International Trip Support LLC – Texas, USA
UAS International Trip Support Private Limited – New Delhi, India
UJ MEDIA
UKIP Media & Events Ltd
Ultimate Jet
UN WFP
United Nations World Food Programme
United Technologies Corporation
Universal Aviation
Universal Mobile
Universal Satcom
Universal Weather and Aviation, Inc.
Universal Weather And Aviation, Inc.
UVair® – Fuelling Division of Universal Weather and Aviation, Inc.
uvGO@
Vision Systems Aeronautics
Vision Systems Asia
Vision Systems North America
Woman in Aviation International
Woman in Corporate Aviation
Women In Aviation Middle East Chapter
World Fuel Services
World Fuel Services Europe, Ltd.
World Fuel Services Network
World Fuel Services Trading DMCC
World Fuel Services, Inc
www.avbuyer.com
WYVERN
XJet

EXHIBITING COSTS

INDOOR SPACE

1A – SPACE ONLY US\$480 per sqm

Exhibition space includes a complimentary show guide entry but does not include shell scheme stand fitting.

Minimum space booking is 20sqm.

1B – UPPER DECK US\$260 per sqm

Additional second floor space on space only bookings.

2 – SHELL SCHEME US\$580 per sqm

Shell Scheme package includes carpet, wall panels, fascia name panel, 3 spotlights, 1x 13 amp socket per 12sqm and a complimentary show guide entry.

Minimum space booking is 12sqm.

OUTDOOR SPACE

3 – CHALET US\$45,000

Double storey hospitality chalet with ground floor terrace, first floor balcony and views of the static park.

4A – EXHIBITS US\$315 per sqm

Applies to equipment or promotional displays on the static park.

Minimum space booking is 25 sqm.

4B – PAVILIONS & BUILDINGS US\$425 per sqm

Minimum space booking is 25 sqm.

4C – PAVILIONS & BUILDINGS US\$255 per sqm – UPPER DECK

AIRCRAFT DISPLAY

Companies occupying a minimum of 25sqm of exhibition space, indoor or outdoor, are invited to present Aircraft for a non-refundable fee of US\$1,850 per aircraft. Companies with less than 25sqm or those without exhibition space will be charged the non-refundable administration fee plus a charge based on tonnage. Prices start at \$5,850

SPONSORSHIP

Stand out from your competitors by being closely associated with the event and having your brand placed prominently for all visitors, VIPs and buyers to see. Our high profile sponsorship packages ensure that you get the most from your participation at MEBA Show 2018.

ADDED VALUE PACKAGES

Get added brand visibility with your logo in the Show Guide and a banner on the MEBA Show website, for further information please contact the F&E Aerospace team directly.

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